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## firm overview

**Strachan Partners** is a leading commercial law firm offering a full range of legal services to its extensive local and international clients who range from national corporations, foreign international undertakings to foreign organisations and individuals. The firm maintains offices in Lagos – Nigeria’s commercial hub and Abuja – the capital city of Nigeria.

From its establishment in 1991, Strachan Partners has proffered commercially-focused legal advice to facilitate legal solutions. We enjoy a reputation for innovation and sophistication when advising institutions on the most challenging commercial transactions and disputes.

In over two decades of experience, Strachan Partners has become a legal resource due to the wealth of in-depth knowledge and industry know-how it has garnered in numerous facets of the Nigerian economy. We challenge industry norms and deliver customised quality service to our clients which is grounded on a cost transparency policy.

In addition to our legal advisory work, we have a dedicated company secretarial arm, Strachan Nominees Limited (“Strachan Nominees”), which provides company secretarial services to several Nigerian companies, ensuring that all retained clients are aware of and comply with their respective reporting and record-keeping obligations under Nigerian law. In addition to this, Strachan Nominees acts as process agent to some foreign clients of the firm for service of processes in Nigeria.



As a full-service commercial law firm, we have the following distinct units:

The **CORPORATE AND COMMERCIAL LAW PRACTICE GROUP** – dedicated to:

- General Commercial Advisory
- Regulatory Compliance
- Corporate Governance
- Mergers Acquisitions, and Takeovers
- Corporate Finance
- Banking and Finance
- Foreign Investment
- Oil and Gas
- Real Estate
- Telecommunications
- Tax
- Insolvency and Debt Recovery
- Energy
- Immigration Matters

The **DISPUTE RESOLUTION PRACTICE GROUP** – dedicated to:

- Commercial Litigation
- Alternative Dispute Resolution
- Admiralty and Maritime Transactions
- Aviation
- Oil and Gas

The **INTELLECTUAL PROPERTY LAW PRACTICE GROUP** – dedicated to:

- Trademark
- Patent and Copyright Regulations

The **COMPANY SECRETARIAL GROUP (STRACHAN NOMINEES)** – dedicated to:

- Company Secretarial Services



# practice overview

## BUSINESS ADVISORY

Business is a vital aspect of humanity and social interaction and at Strachan Partners, we recognise this. We provide business advisory services on various aspects of corporate law including business structure and restructuring, formation of business and corporate entities, dissolution and liquidation and sector-specific regulatory requirements. We advise prospective foreign investors on the most suitable business structure to enable them achieve their business objectives.

Practice Areas;

- Mergers & Acquisitions
- Capital Markets
- Joint Ventures
- Tax
- Corporate Restructuring

## CORPORATE GOVERNANCE

With increased attention on compliance and anti-money laundering procedures on corporations across the globe, we assist corporations in developing compliance and anti-money laundering codes, adhering to international best practices in relation to their board structure and composition, the affinity between the board and shareholders, succession planning, risk management, tax and corporate governance.

Practice Areas;

- Anti-Bribery and Corruption
- Compliance
- Data Protection

## DISPUTE RESOLUTION

Our award winning dispute resolution team has maintained a record of resolving disputes with quick, efficient and practical solutions. Our highly-skilled lawyers are consistently devoted to resolving complex and high-profile matters.



Practice Areas;

- International and Commercial Arbitration
- Commercial Litigation
- Mediation
- Admiralty Disputes/Claims

## EMPLOYMENT

Understanding the sensitive nature of employee-employer relationships and potential legal issues which may arise from them equips us with the ability to assist and advice clients on employment related matters by providing both practical and effective legal solutions, which are essential tools for employee management. In particular, we assist companies in developing employee codes and procedures to serve as guidelines at the management and employee level.

Practice Areas;

- Employee Claims and Benefits
- Employment Disputes
- Employment Contracts

## ENERGY

We assist foreign and local participants in the energy industry to achieve practical and efficient solutions to legal and regulatory business challenges. We apply our clear understanding of local legislations and practice and our strength in various disciplines which enables us cater to clients within the industry. We provide support on award-winning transactions as well as day to day operations within the sector.

Practice Areas;

- Oil and Gas
- Asset Acquisition
- Power
- Energy Disputes





## IMMIGRATION

We have carefully built an unparalleled reputation as the firm of choice for immigration matters. We assist our clients in obtaining work permits, expatriate quota, temporary visas, and permanent resident status. We help Nigerian businesses succeed by addressing foreign investors' challenges and providing guidance on immigration requirements.

## INTELLECTUAL PROPERTY

We register trademarks with the Nigerian Trademark Registry and provide services to clients in the registration of copyright materials, patents and designs. We provide protection to clients with regards to trade names and monitor to prevent infringements of intellectual works.

Practice Areas;

- Trademarks
- Patents
- Copyrights
- Designs
- Opposition Matters
- Enforcement Actions

## REAL ESTATE

Our real estate experts combine their in-depth knowledge and cutting-edge practical skills in dealing with real estate transactions. Our team has experience in working on various real estate projects including retail parks, hotels, office structures, residential estates and large scale developmental projects. As real estate transactions cut across other sectors, we also advise on various aspects of real estate projects which include joint venture participation, asset acquisition and disposition, financing, construction, environmental law and regulatory compliance.

Practice Areas;

- Planning
- Real Estate Funds
- Construction
- Funds and Investment
- Regulatory Compliance



## our culture

Our work at Strachan Partners is built on the foundation of four principles which are reflected in our service delivery, our employees, and the relationship with our clients.

### **INNOVATION**

Going beyond the obvious and delving into uncommon intricacies when solving complex commercial issues is of utmost importance.

### **INTEGRITY**

Our services are rendered with strict conformity to the highest ethical standards of the legal profession. (This is exemplified in our Anti-Bribery Policy and our Data Protection Policy).

### **DILIGENCE**

Hard work and meticulousness has its rewards.

### **EXCELLENCE**

Exceeding set expectations is our unending target.





# rankings and international recognition

Strachan Partners is ranked/listed as:

- A leading firm in Dispute Resolution in Nigeria in [Chambers Global](#) Law Firm Rankings for 2019;
- [Acquisition International's](#) Most Outstanding Commercial Law Firm in Nigeria 2018; A Band 2 leading Nigerian law firm in Dispute Resolution in the “Chambers Global–
- The World’s Leading Lawyers 2018”;
- [Acquisition International's](#) Leading Advisor of the Year (Nigeria) 2016;
- A Leading Nigerian firm in [The Legal 500 Series](#): Europe, Middle East & Africa 2016;
- A Recommended law firm in the [IFLR1000 series](#);
- [Corporate International](#) Global Awards Winner 2014;
- A Leading Nigerian law firm in both Litigation and Arbitration in the “[Chambers Global](#): The World’s Leading Lawyers for Business 2012”;
- A Second Tier Law Firm in Dispute Resolution in the [Legal 500 series](#): Europe, Middle East and Africa 2011;
- The best law firm in Nigeria in Arbitration, Litigation and Dispute Resolution Law for the year 2011 by [Lawyers World Law Awards](#), Nigeria;
- A Leading Nigerian law firm in the “[Chambers Global](#): The World’s Leading Lawyers for Business 2009”;
- A Band 1 leading Nigerian law firm in Dispute Resolution in the “[Chambers Global](#): The World’s Leading Lawyers for Business 2006”;
- One of the Top 4 leading firms in General Commercial Litigation in Nigeria in Chambers & Partners “[Chambers Global](#) – The World’s Leading Lawyers for Business 2004 – 2005”; and
- A Band 2 leading Nigerian law firm in Corporate/M&A Practice in the “[Chambers Global](#)– The World’s Leading Lawyers 2003”.



## our impact on the society

As a leading commercial law firm in Nigeria, we understand our duty to contribute to the development of the society in which our business thrives and this has spurred a variety of Corporate Social Responsibility (CSR) initiatives undertaken by our firm which include the following:

### **THE DOING BUSINESS IN NIGERIA CONFERENCE AND INVESTOR GUIDE**

Passionate about growth in the Nigerian economy, the firm publishes a biennial Doing Business in Nigeria Guide which is an investor's guide to recent economic trends in the country, contains highlights of investment opportunities available in various sectors of the Nigerian economy, and overviews regulatory requirements, approvals, and incentives for both foreign and local investors. The firm also organises an annual Doing Business in Nigeria Conference which features roundtable discussions on prospects and issues in the Nigerian economy.

### **A BETTER JUDICIARY FOR LAGOS STATE - THE LAGOS BACKLOG ELIMINATION PROGRAMME (BEP)**

We serve as consultants to the Lagos State Judiciary on the Lagos Backlog Elimination Programme which is geared towards decongesting the courts of cases aged five (5) years and above and the resolution of these cases via Alternative Dispute Resolution (ADR) mechanisms. We advised on the new High Court of Lagos State (Civil Procedure) Rules 2019, the Practice Directions, and Pre-Action Protocols, spurring judicial reforms in furtherance of a global Judiciary for a global Lagos State. Furthermore, in collaboration with the Lagos Court of Arbitration (LCA), our Associates on the reform project facilitated trainings on the new Civil Procedure Rules and Practice Directions for judicial and non judicial officers of the High Court of Lagos State, litigation officers, and paralegals of law firms in Lagos State.



## THE STRACHAN PARTNERS' LEARNED ENTREPRENEUR SERIES

The Learned Entrepreneur Series is a quarterly training session organised for Technology Start-Up Companies and other Micro, Small, and Medium Enterprises (MSMEs) on legal considerations in business, from inception to dissolution. The Series is geared towards equipping founders and in-house counsel with the knowledge of legal concepts, processes, and regulatory compliance procedures necessary to run a successful and legally compliant business in Nigeria and to promote an understanding of the necessary precautions to "stay ahead" of complex legal issues.

## THE GREEN INITIATIVE

As the bulk of our work deals with paper, we always consider the environment before printing by:

- i. Printing only when necessary;
- ii. Repurposing used paper for jottings and further printing; and
- iii. Shredding and dispatching used paper for recycling.

## TALENT GROOMING

We recognise the need to expose students to work life and to groom these students who have the desire to become legal practitioners. We accommodate students in Secondary Schools, Universities, and Graduates of Law as interns in our firm at different times in the course of the year. Our Associates also facilitate trainings organised by student societies on various aspects of law.





# o u r c o n t a c t

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